

# Modex<sup>®</sup>

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## Blockchain

What is the strategic business impact and value

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# George DARIE

Head of Presales  
[george.darie@modex.tech](mailto:george.darie@modex.tech)



# General market challenges

Data is any organization's most valuable asset, yet databases are not properly secured, costing companies of all sizes millions of dollars across the globe

**\$2T**

Cybercrime costs for businesses in 2019

2019, Juniper Research

**\$4M**

Average company cost per one data breach

2019, Deloitte



## Cybersecurity threats & vulnerabilities

Existing enterprise data structures usually have a central point of vulnerability and an attack can compromise the entire system.



## Legal & regulatory issues

Companies must prevent unauthorized access to sensitive data and create data management policies that comply with legislation such as GDPR or HIPAA.



## High cost of efficient data protection

Companies need to spend large amounts of money for data integrity and security

# Legacy enterprise data structures are centralized and vulnerable by design

Patchwork of security and governance solutions adds even more complexity and fragmentation to data structures

- ✓ Access control and auditing solutions
- ✓ Data encryption solutions
- ✓ Firewall solutions
- ✓ Data loss prevention
- ✓ Backup and and disaster recovery



Internal database admins and external central entry points across systems are able to tamper data and remain undetected



Outdated database fractured across multiple systems & providers amplifying breach risks



Difficult to maintain a single version of truth across different databases



Data governance and integrity are a complex challenge across systems of various nature

# Enterprise data management challenges



## Costly management solutions

Most solutions currently available on the market are custom-made and expensive to implement, with experts charging considerable fees for their services due to a shortage of talent.



## Legal & regulatory issues

Companies must prevent unauthorized access to sensitive data and create data management policies that comply with legislation such as GDPR or HIPAA.



## Data security & privacy policies

Legacy enterprise data structures usually have a central point of vulnerability and an attack can compromise the entire system.



## ROI uncertainty for new technologies

Solutions based on innovative technologies sometimes fail to provide companies with a clear ROI and some implementations can prove difficult to scale after the initial phase.



## Transitioning from legacy structures is cumbersome

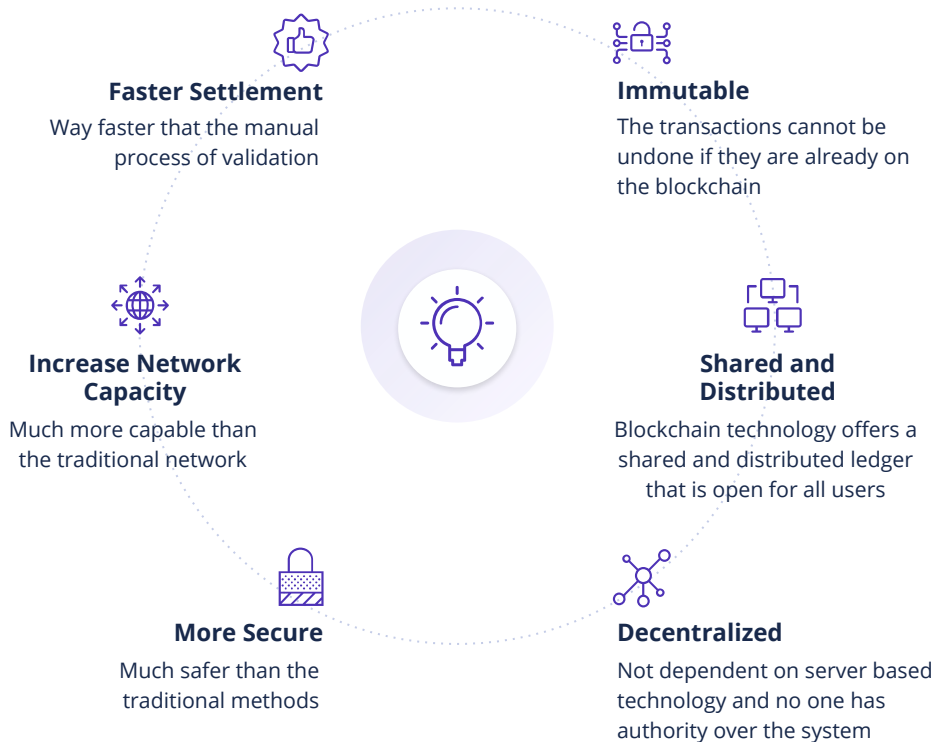
Transitioning to a blockchain infrastructure often entails the construction of a new framework from the ground up, which can impose significant costs for the company.



## Interoperability challenges

Current tech stacks are made up of a multitude of technologies, and connecting them all can involve significant investment.

# What is Blockchain?



**Blockchain is a shared, immutable ledger** that facilitates the process of recording transactions and tracking assets in a business network.

An asset can be tangible (a house, a car, cash, land) or intangible (intellectual property, patents, copyrights, branding).

Virtually anything of value can be tracked and traded on a blockchain network, reducing risk and cutting costs for all involved.

# The Blockchain Generations

## 1st Generation



**First-gen** blockchains are designed to improve the financial systems in place by offering a decentralized monetary platform that puts the control back in the hands of the people.



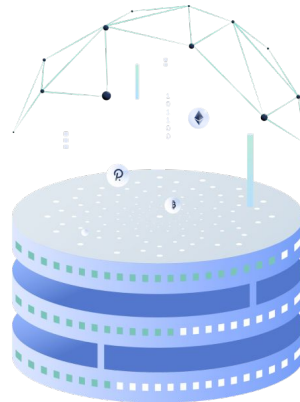
## 2nd Generation



**Second-gen** blockchains add a layer of “conditions” to transactions so that people can agree on terms in smart contracts rather than relying on intermediaries.



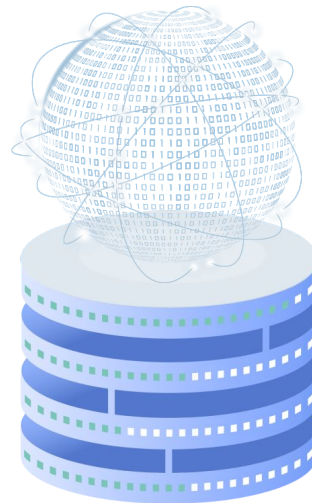
## 3rd Generation



**Third-gen** blockchains aim to resolve fundamental flaws including scalability and interoperability which means blockchain can sustain mass adoption and not suffer problems like slow transaction time and closed systems.



## 4th Generation








**The future of blockchain** and its use-cases is tremendously exciting and we're only just seeing where it can go.



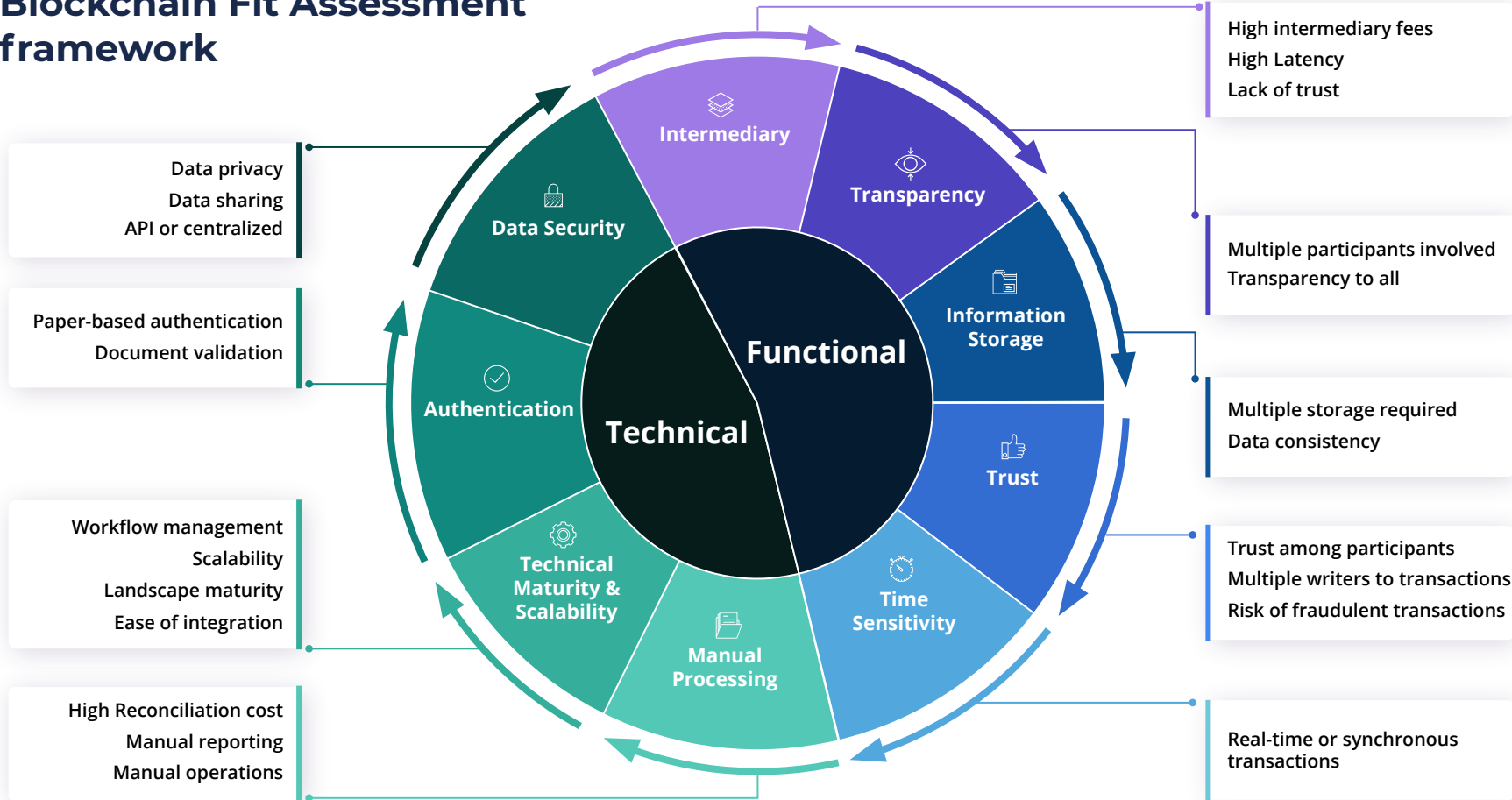
# The nuts and bolts of blockchain

Five common blockchain myths create misconceptions about the advantages and limitations of the technology.

	Myth	Reality	
1	 Blockchain is bitcoin	Bitcoin is just one cryptocurrency application of blockchain	Blockchain technology can be used and configured for many other applications
2	 Blockchain is better than traditional database	Blockchain's advantages come with significant technical trade-offs then mean traditional databases often still perform better	Blockchain is particularly valuable in low-trust environments where participants can't trade directly or lack an intermediary
3	 Blockchain is immutable or tamper-proof	Blockchain data structure is append only, so data can't be removed	Blockchain could be tampered with if >50% of the network-computing power is controlled and all previous transactions are rewritten-which is largely impractical
4	 Blockchain is 100% secure	Blockchain uses immutable data structures, such as protected cryptography	Overall blockchain system security depends on the adjacent applications-which have been attacked and breached
5	 Blockchain is a "truth machine"	Blockchain can verify all transactions and data entirely contained on and native to blockchain (eg, Bitcoin)	Blockchain cannot assess whether an external input is accurate or "truthful"- this applies to all off-chain assets and data digitally represented on blockchain



# Blockchain Fit Assessment framework



# Three core insights about the strategic value of blockchain

# 01

Blockchain does not have to be a disintermediator to generate value, a fact that encourages permissioned commercial applications.



# 02

Blockchain is still three to five years away from feasibility at scale, primarily because of the difficulty of resolving the cooperation paradox\*

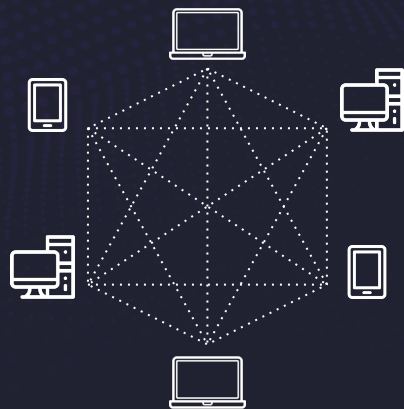


# 03

Blockchain's short-term value will be predominantly in reducing cost before creating transformative business models



# Public vs. Private blockchain network



**Public Blockchain:**  
**Permissionless**

An open network system where anyone is allowed to join and participate in the consensus  
 All the devices can freely access without any kind of permission.  
 Full decentralized, secure and immutable ledger  
 Transaction are anonymous but transparent to anyone



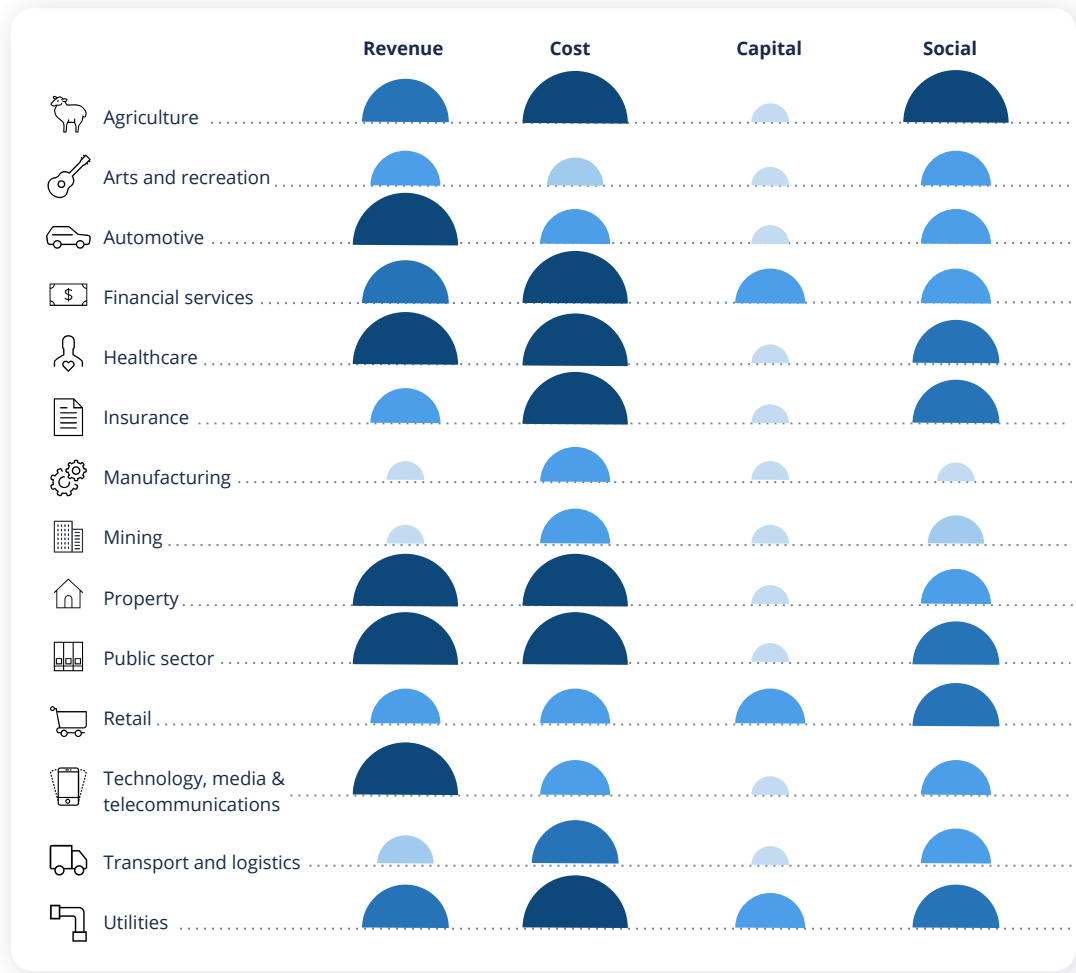
**Private Blockchain:**  
**Permissioned**

A single organization will have the authority over the network  
 Faster output, power efficient and offers privacy  
 Simplified data handling process, but not open to everyone



# Impact of blockchain by industry

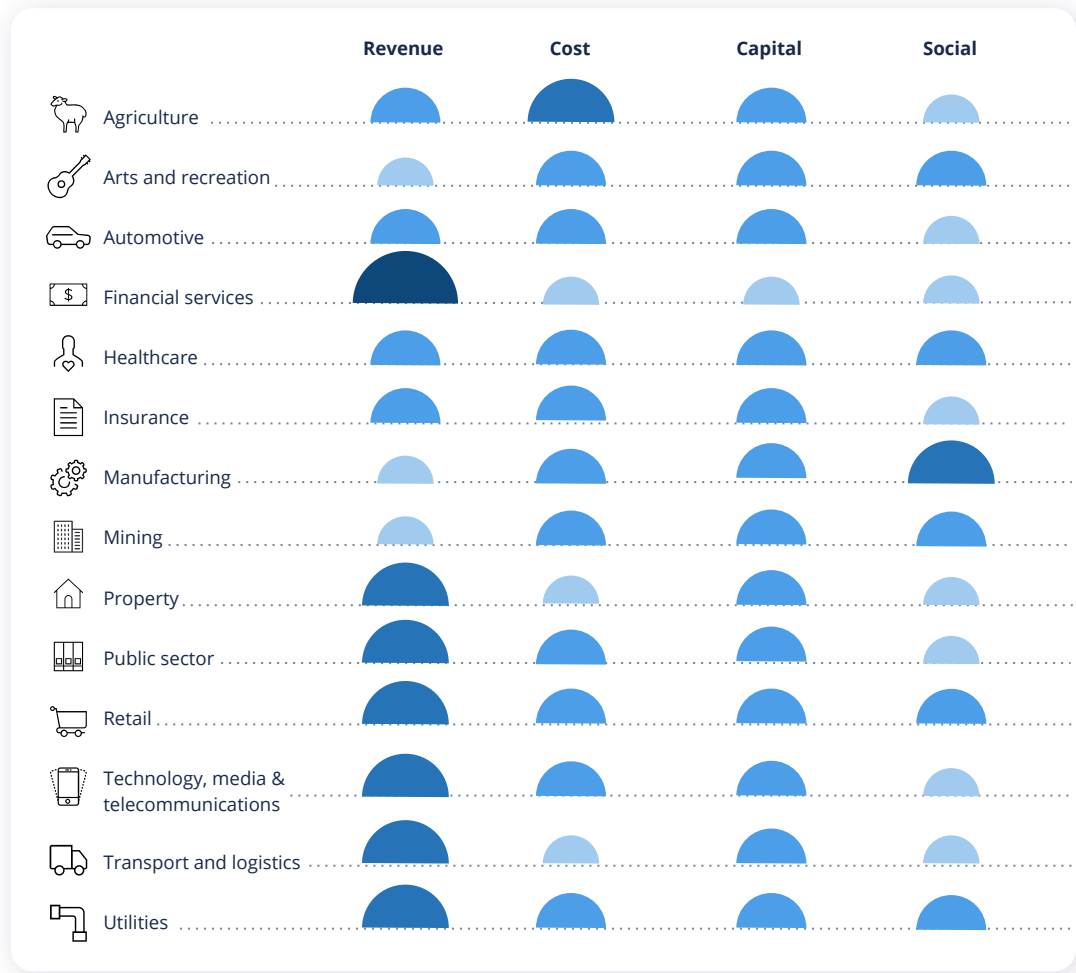
Blockchain might have the disruptive potential to be the basis of new operating models, but its initial impact is to drive operational efficiencies.



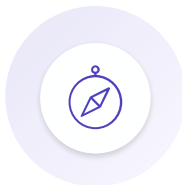
# Feasibility of blockchain by industry

The strategic value of blockchain will only be realized if commercially viable solutions can be deployed at scale.

- Common standards are essential
- Technology must advance
- Assets must be able to be digitized
- The competition paradox must be resolved



# What strategic approach should companies take?



## Where to compete:

Focus on specific, promising use cases



## How to compete:

Optimize blockchain strategy based on market position

# Key takeaways

**Companies should take the following structured approach in their blockchain strategies**



**Identify value** by pragmatically and skeptically assessing impact and feasibility at a granular level and focusing on addressing true pain points with specific use cases within select industries.



**Capture value** by tailoring strategic approaches to blockchain to their market position, with consideration of measures such as ability to shape the ecosystem, establish standards, and address regulatory barriers.

# Thank You!

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